

GROW
THE GOOD
IN BUSINESS™

MENDOZA COLLEGE
OF BUSINESS



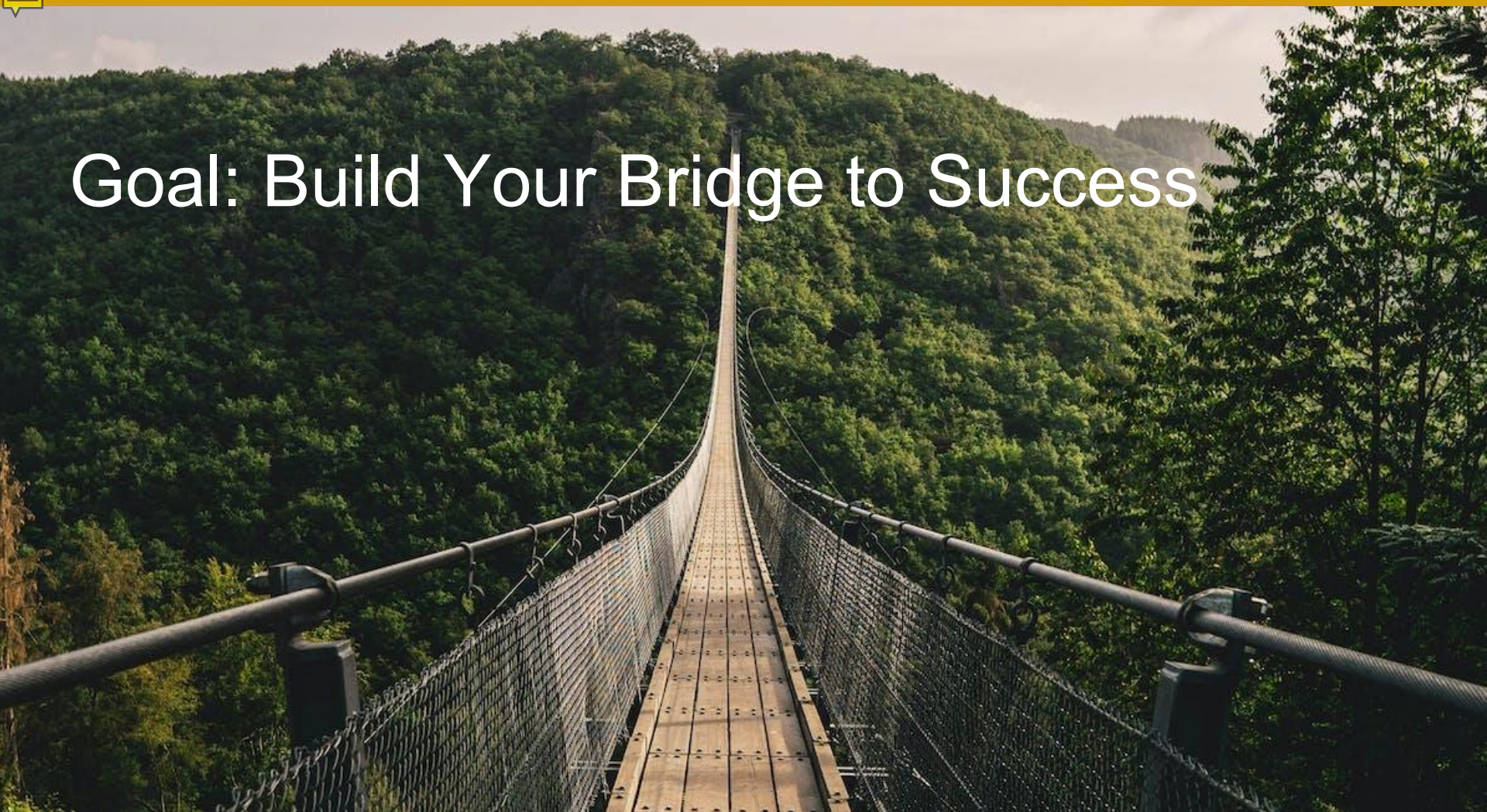
UNIVERSITY OF
NOTRE DAME

MSBASA Now Irish: Mendoza Graduate Business Career Development

June 14, 2024



Goal: Build Your Bridge to Success



WHO AM I?

MENDOZA COLLEGE
OF BUSINESS



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Lisa Michaels
*MSBA / MSBA-SA
Career Coach*



Mindy Evans
*MSF / MSA
Career Coach*



Jessica Stookey
*MSM / MNA
Career Coach*

WHO WE ARE- SMP Career Team

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WHERE WE ARE Duncan Student Center,
528

Bridge to Success Course

- Mod 2



WHAT WE DO Teach BTS | 1:1 Career Coaching



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1:1 Career Coaching Session

- Driven by YOU
 - You schedule the appointments
 - You set the agenda (for resume reviews bring a printed copy)
 - You drive the discussion
 - You do the follow up
- How to Schedule Coaching
 - Go to <https://mendoza-mscareers.nd.edu>
 - Click “Schedule a New Appointment”
 - Choose “MSBA”
 - Select an available time and follow the prompts
 - Require 24 hours advance notice to schedule.
- Email – lmichael@nd.edu

WHAT WE DO Teach BTS | 1:1 Career Coaching

Special Note: Consulting Case Prep Workshop

Management Consulted

- Sunday, June 23rd 1:00pm-4:00pm EST Recruiting Overview
- Sunday, July 7th 1:00pm-4:00pm EST Interview Case Prep 101
- Sunday, July 21st 1:00pm-4:00pm EST Interview Case Prep 102

You must register using this [Link](#) and your Notre Dame Gmail account

Early Application Deadlines: Early -career candidates (undergraduate/MS): between June – October

- EY *All roles*
- EY-Parthenon *All roles*
- PwC *All roles*
- Deloitte *Business Analyst (Gov't & Public Services)* Rolling
- KPMG
- McKinsey & Co. *Business Analyst*
- Bain *Associate Consultant*
- BCG *Associate*

- TBD: Expected September 2024
- September 19, 2024
- TBD: Expected September 2024
- N/ A
- August 8, 2024
- July 7 & Sept 8, 2024
- August 7, 2024

Firm	Role	Candidate	Geography	Application Deadline
Advisory Agency	Junior Analyst	UG/MS	UK	Rolling
BCG	Consultant Junior	UG/MS	France	Rolling
BCG	Associate	UG/MS	Canada	June 9, 2024
BearingPoint	Summer Intern	UG/MS	Sweden	January 26, 2024
Deloitte	Summer 2024 Co-op/Intern (Toronto)	UG	Canada	January 19, 2024
Deloitte	Various Roles	UG	Canada	Varies
IBM Consulting	Consultant Intern	MBA	Canada	January 14, 2024
Kearney	Thrive	Women	Europe	April 1, 2024
McKinsey	Summer Business Analyst	Juniors	UK	January 18, 2024
McKinsey	Business Analyst	UG/MS	Canada	June 4, 2024
OC&C Strategy Consultants	Associate Consultant Intern	UG/MS	UK	January 7, 2024
Simon-Kucher	Associate Consultant	Varies	Paris	Rolling

IMPORTANT: For a comprehensive list see [Management Consulted's Web Page](#) of application deadlines for various Consulting firms from MBB to Big 4 to boutiques.

Let's Start Building Your Bridge



Best Burger in Town?



=





Understanding Your Unique Value



Clifton Strengths

Why CliftonStrengths?

- More than 21 million people have taken the StrengthsFinder assessment
- There's only a 1 in 33 million chance you'll have the same Top 5 Talent Themes in the same order as someone else
- Research is rooted in over 40 years of data collection ([Technical Report](#))



Secret to Success

“Individuals are always stronger when they have their successes and strengths clearly in mind.”

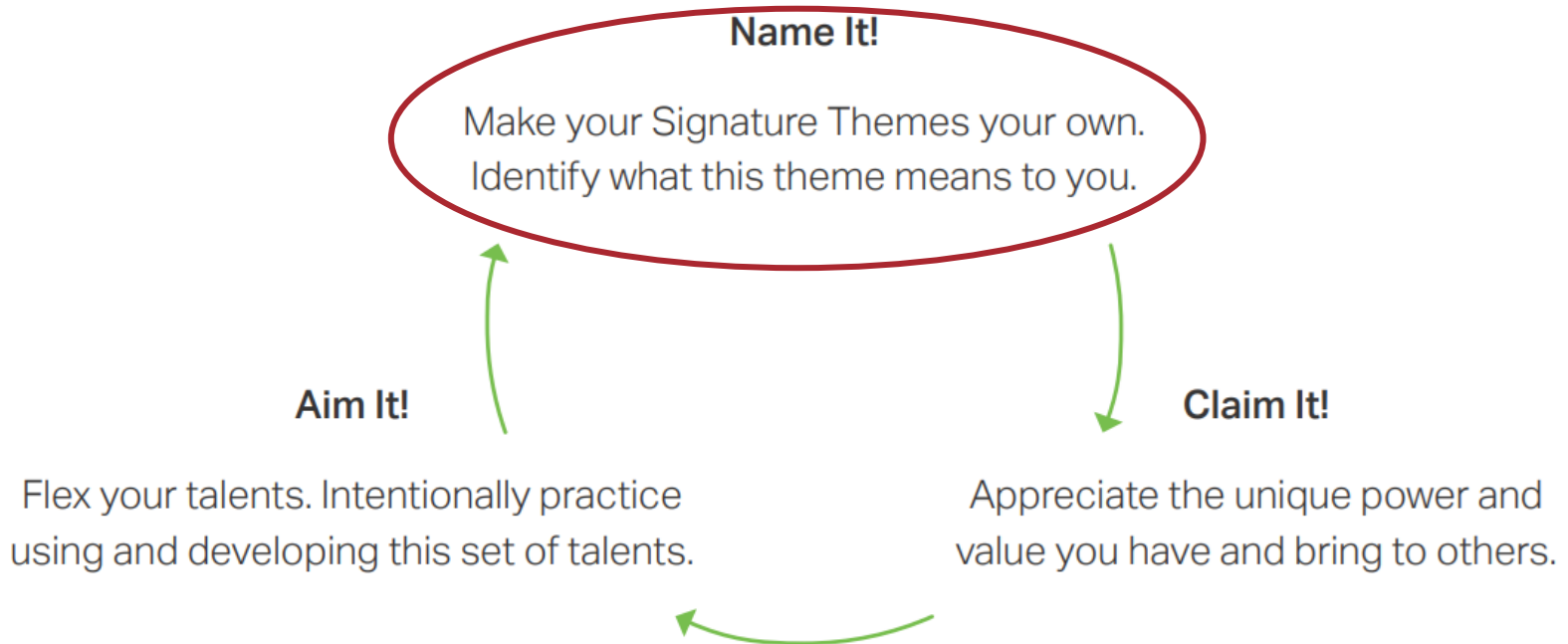
- Donald Clifton, *Soar with your Strengths*



34 STRENGTHS

- You have all 34 strengths
- Your top 10 strengths are most present in your daily life
- Top 5 are the ones that get your best results

Breaking it Down...





Personal Reflection

Name It!

- Read through your top 5 Signature Themes from your report and highlight the parts of the descriptions that best resonates with you
- If possible, write down times you noticed this in action in your life

Breaking it Down...

Name It!

Make your Signature Themes your own.
Identify what this theme means to you.

Aim It!

Flex your talents. Intentionally practice
using and developing this set of talents.

Claim It!

Appreciate the unique power and
value you have and bring to others.



Claim It – Top 5 Report



Personal Reflection

- Choose one of your Top 5 strengths and read through how it combines with your other strengths.
- How will this unique combination help you be successful in the MSBA-SA?
- How could this help you in the workplace?

Breaking it Down...

Name It!

Make your Signature Themes your own.
Identify what this theme means to you.

Aim It!

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CliftonStrengths Domains

EXECUTING 执行力	INFLUENCING 影响力	RELATIONSHIP BUILDING 关系建立	STRATEGIC THINKING 战略思维
People with dominant Executing themes know how to make things happen.	People with dominant Influencing themes know how to take charge, speak up, and make sure the team is heard.	People with dominant Relationship Building themes have the ability to build strong relationships that can hold a team together and make the team greater than the sum of its parts.	People with dominant Strategic Thinking themes help teams consider what could be. They absorb and analyze information that can inform better decisions.
Achiever Arranger Belief Consistency Deliberative Discipline Focus Responsibility Restorative	Activator Command Communication Competition Maximizer Self-Assurance Significance Woo	Adaptability Connectedness Developer Empathy Harmony Includer Individualization Positivity Relator	Analytical Context Futuristic Ideation Input Intellection Learner Strategic

Task-Oriented

EXECUTING
执行力

STRATEGIC THINKING
战略思维

vs.

People-Oriented

INFLUENCING
影响力

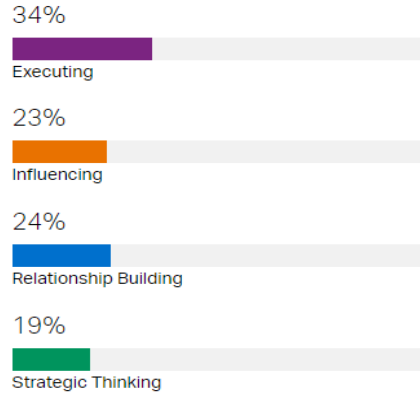
RELATIONSHIP BUILDING
关系建立

MSBA-SA 2025 Team Strengths Summary



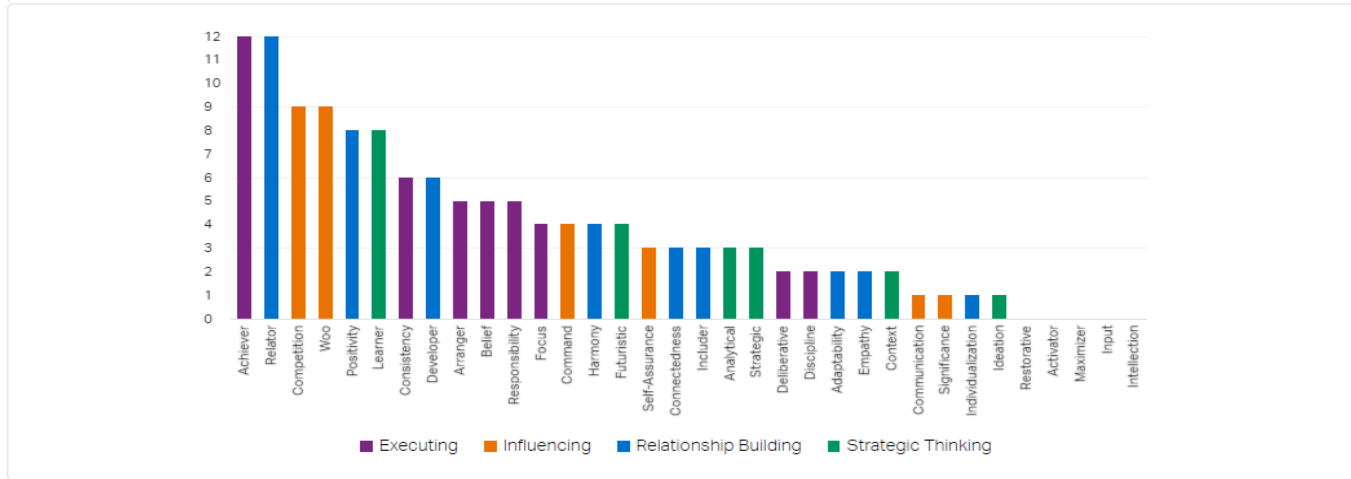
Domain Rank ^①

The team leads with **Executing** themes.

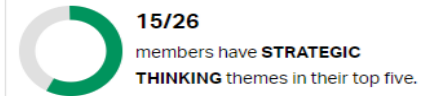
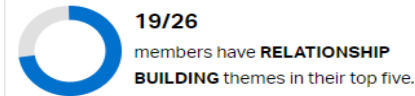
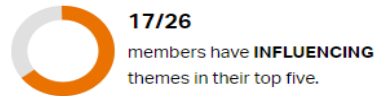
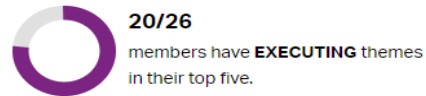


Theme Frequency ^①

BAR CHART SPARK GRAPH DOMAIN TABLE



Top Five Domain Representation



MSBA-SA 2025 Team Grid

Achiever	Executing								Influencing							Relationship Building							Strategic Thinking										
	Arranger	Belief	Consistency	Deliberative	Discipline	Focus	Responsibility	Restorative	Activator	Command	Communication	Competition	Maximizer	Self-Assurance	Significance	Woo	Adaptability	Connectedness	Developer	Empathy	Harmony	Includer	Individualization	Positivity	Relator	Analytical	Context	Futuristic	Ideation	Input	Intellection	Learner	Strategic
1	14	10	9	27	20	11	4	30	28	21	26	2	32	16	17	7	22	23	12	18	13	29	25	6	3	19	33	8	24	31	34	5	15
2	18	25	4	14	6	12	16	11	26	22	30	8	32	27	19	31	29	33	15	17	20	34	21	23	5	10	28	3	24	7	13	1	9
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13	24	23	14	17	28	7	12	8	18	15	29	6	33	3	9	32	30	34	10	22	11	31	26	20	1	4	2	21	27	16	25	5	19
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29	21	32	30	27	26	24	20	23	13	11	17	3	6	14	8	18	2	12	5	10	9	34	16	4	1	22	33	15	7	25	28	31	19

Aim It! Break into your Lead Domain

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Task-Oriented



vs.

People-Oriented



Discuss the different ways your strengths present within the Domain and how the combination contributes to . . .

- What role will you play in your learning team?
- How can you contribute to the program this year?
- How do your strengths support your Career Development process and translate to roles and industries?
- Focus on opportunities to invest in your strengths and become aware of areas where you can add value
- Leverage CliftonStrengths to increase self-awareness and improve leadership and teamwork skills now and in the future!

Gallup Access Resources



- [Gallup Access](#)
 - View Learning Content
 - Create Action Plans
- [CliftonStrengths](#)
 - CliftonStrengths 34 Report
 - Strengths Insight Guide

Unique Value translates to Personal Brand

Who You Are...

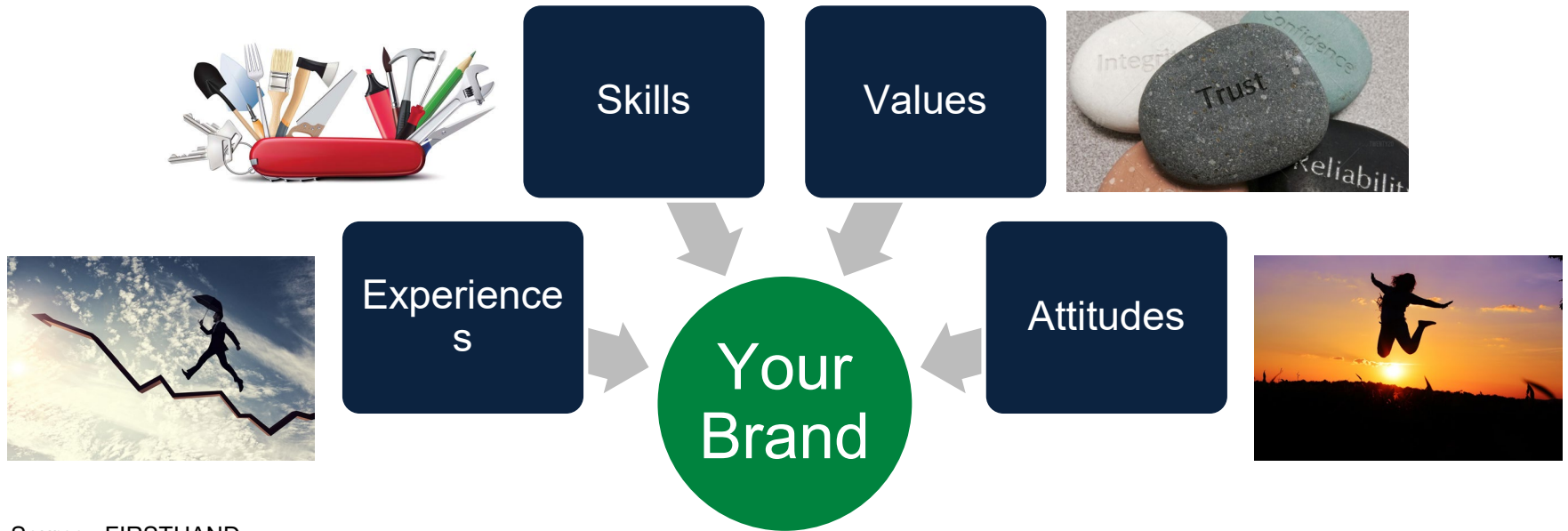
What You Align With...

What You Do With...

“Your brand is what other people say about you when you’re **not** in the room.”

Jeff Bezos, founder of Amazon.com

Components of an Effective Personal Brand



Source: FIRSTHAND

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- Resume
- Invited for 1:1 appointment
- Management Consulted
- Discernment
 - Email with resources
 - [SMP Career Development Website](#)
- Bridge to Success Course - Mod 2



NEXT STEPS TO BUILDING YOUR BRID

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- Your Brand
- Always Be Networking (ABN)
- Networking Events
- Fall Recruiting Events
 - Fall Career Fair 9/16-9/18
- Football Rallies
- Grow Irish - December



OTHER WAYS TO BUILD YOUR BRIDGE

Questions?

