

MENDOZA COLLEGE
OF BUSINESS



UNIVERSITY OF
NOTRE DAME

GROW
THE GOOD
IN BUSINESS™

MNA Now Irish:

Mendoza Graduate Business Career Development (MGBCD)

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MEET OUR TEAM



Lisa Michaels

*Senior Associate Director
All MS Programs*



Jessica Stookey

*Assistant Director
MSM & MNA Coaching*



Lindsey McIntyre

*Associate Director
MSBA/MSBA-SA Coaching*



Mindy Evans

*Assistant Director
MSF Coaching & Operations*

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GROW
THE GOOD
IN BUSINESS™

OUR MISSION

Empower students to become leaders of their personal career journey to grow the good in business.

OUR VISION

Create leaders who are lifelong stewards of their career to become positive contributors to their community

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IN BUSINESS™

“Give a man a fish,
feed him for a day.
Teach a man to fish,
feed him for a
lifetime.”

-Chinese Proverb





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WHAT WE DO

TEACH COACH EVENTS

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Bridge to Success Class

Summer Session | July 31- August 4 | 1 credit | Pass/Fail

- **L**EARN about yourself & marketplace
- **E**NGAGE with Alumni & Employers
- **A**CT on your Job Search Strategy
- **D**ECIDE on your Post-Grad Plan

LEARN



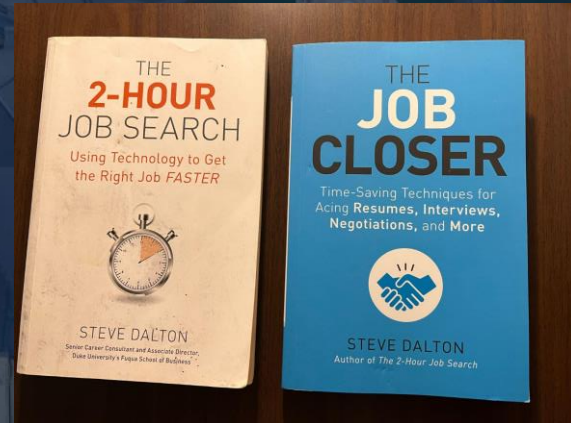
ENGAGE



ACT



DECIDE



WHAT WE DO - TEACH

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1:1 Customized Career Advising

- Career discernment/goals discussion
- Target company list review
- Clifton Strengths® assessment
- Networking strategies
- Pitch practice
- Job search approach
- Resume/Cover letter reviews
- Mock interviewing
- Offer evaluation/negotiation strategy

Handshake



WHAT WE DO - COACH

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Employer & Alumni Engagement Events

- **Fall Consulting Week**
 - Tentative: September 6-7 | TBD
- **Fall Career Fair:** <https://careerfair.nd.edu/>
 - Tentative: September 18-22 | Dahnke Ballroom + TBA
 - Analytics, Tech + Innovation Fair (9/18)
 - Accounting & Corporate Finance Meet the Firms (9/18)
 - Marketing Meet the Firms (9/18)
 - All Colleges Career Fair (9/19)
 - Lockheed Martin Flight Simulator Experience (9/21)
 - Apple Tech Talk (Speaker Mike Trela) (9/22)
 - Football Friday Meet & Greet - Student Athletes only (9/22)
- **Spring Virtual Consortium Career Fair**
 - Tentative: March 22
- **Information and Networking Sessions**
- **On-campus Interviews**
- **Workshops**

WHAT WE DO - EVENTS

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- Students must be honest with themselves
- Coaches must be honest with students
- Job search is a process - stay open, flexible, and be prepared to pivot

WE ARE IN THIS TOGETHER!

Here's the Thing . . .

Non-Profit Hiring Cycle is Different:

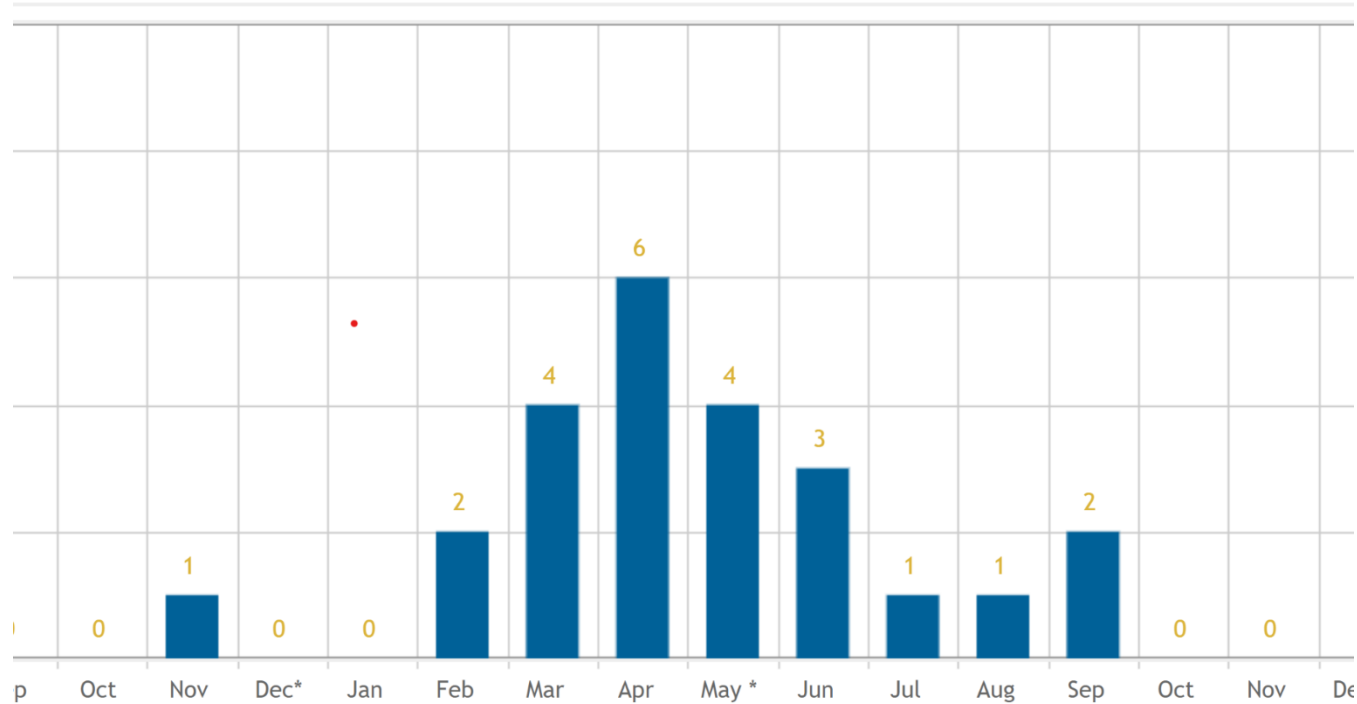
- No batch hiring
- Jobs are not cyclical
- **Cannot hold a job until June**

Spring is When the Magic
Happens

2022 Offer Timelines



Total Job Offers By Month



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96%

OF GRADUATES ACCEPTED
FULL TIME OFFERS
WITHIN 6 MONTHS OF GRADUATION

\$61 K

AVERAGE BASE SALARY
ROUNDED TO NEAREST THOUSAND

Low 33,500
High 90,000

MNA CLASS OF '22 OUTCOMES

What Do I Do Until Then?



Start Exploring

- What are you interested in, what are you passionate about
- Who can you talk to about your questions
- Where do you want to be
- Is there anything I know I do not want to do

Prepare

- Branding (Resume/Cover Letters/LinkedIn)
- Interview Practice/Techniques
- Career Course

Use the Fall to prep so you can hit the ground running in the Spring

Sounds Good But . . .



- Pursuing additional education
- Interested in Fellowships
- Service
- Something else?

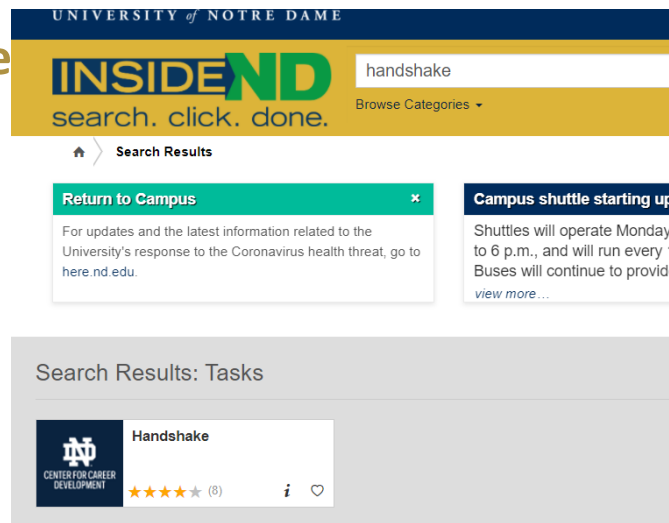
Each Journey will be different, that's ok I am here to help YOU with YOUR journey



HANDSHAKE



- Notre Dame platform for events and job postings
- Automatically in the system, but you need to make it work for you
- Make yourself visible to employers, complete your profile
- Sign up for events and check back re



Practice Makes Progress

Go to the Career Fair

Gain the Experience

- **Professional Photo (Crisp Background, Professional attire, no cropping)**
- **Experience, About, Education (MNA!)**
- **Find and follow companies that you are interested in**
- **Join groups, Mendoza, Notre Dame, MNA**
- **Make connections, your cohort, your professional network**



Understand Your Commitments



You are Responsible for Your Career

- Know the timing of your Track, come meet if you need guidance
- Show up for events
- RSVP
- Schedule coaching meetings
- Take advantage of class work
- Put in the work!
 - Unique time and place
 - Unique opportunity

Questions?



Alumni Panel

MNA Alumni Panel



Keegan
Wolohan



Program
Coordinator

Pulte Institute for
Global
Development

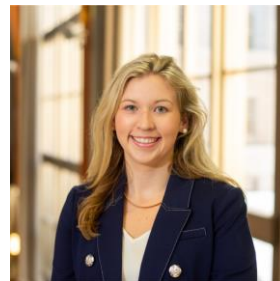
Reghan
Ward



Education & Workforce
Coordinator | YPN Lead

South Bend Regional
Chamber

Kacie
Galloway



Marketing & Administrative
Coordinator

Project LAND

Chiyedza
Chinake



Innovation Fellow

EnFocus

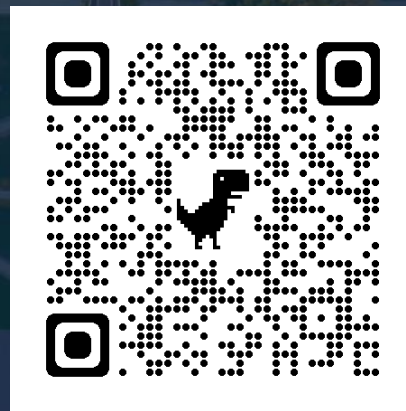
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Check out our MS Careers Website:

<https://mendoza-mscareers.nd.edu/>



CAREER DEVELOPMENT WEBSITE