

*GROW  
THE GOOD  
IN BUSINESS™*

MENDOZA COLLEGE  
OF BUSINESS



UNIVERSITY OF  
NOTRE DAME

WELCOME  
MSBA CLASS  
OF 2024!

# Welcome!



**Stephanie Brown**

Associate Director of  
Graduate Admissions

MENDOZA COLLEGE  
OF BUSINESS



**33**

MSBA-SA  
Students

**3.40**

Average GPA

**315**

Average GRE

**14**

Undergraduate  
Universities

**18**

Undergraduate  
Majors

MSBA-SA  
CLASS  
OF 2024  
PROFILE



MENDOZA COLLEGE  
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# MSBA-SA CLASS OF 2024 DEMOGRAPHICS

14

US States

27%

Women

23%

Diverse  
Perspectives

60%

Student  
Athletes

8

Sports

MENDOZA COLLEGE  
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UNIVERSITY OF  
NOTRE DAME

YOU BELONG **HERE**

# Welcome Class of 2024!

MSBA in Sports Analytics  
Corbett Hall  
June 7, 2023



# Agenda

- Welcome
- Program overview
- Summer schedule
- A look at the future outcome in the real world — what you will learn, what you can apply



**Brandon Erlacher**

Academic Director, MSBA-SA  
Assistant Teaching Professor IT,  
Analytics, and Operations

# MSBA-SA Program Overview

Summer 2023	
Introduction to Statistical Analysis	
Data Management	
	<b>4 CR</b>

Fall 2023	
Conveying Visual Data Insights	
Predictive Analytics	
Data Analysis with Python	
Mod 1 — Machine Learning	
Mod 1 — Data Acquisition	
Mod 2 — Sports Analytics	
Mod 2 — Unstructured Data Analytics	
	<b>15 CR</b>

Spring 2024	
Mod 3 — Customer Engagement Analytics	
Mod 3 — Digital Transformation	
Mod 3 — Network Structures	
Mod 4 — Ethics of Data Analytics	
Mod 4 — Human Performance Analytics	
Analytics Capstone Project	
Bridges to Success	
	<b>13 CR</b>



# 2023 Summer Schedule

You will hit the ground running next week with Stats and Data Management.

Classes are in Mendoza, room L062 (lower level).

Final Exams will be the last day of class for each course— refer to the syllabi on Canvas.

There will be no class on July 4th.

Last day for the Summer session is July 29th. Classes resume for the Fall on August 22nd.

Master of Science in Business Analytics - Sports Analytics Schedule of Required Classes				
Now Irish June 7 - 9, 2023				
Summer June 12 - July 29, 2023				
Monday	Tuesday	Wednesday	Thursday	Friday
10:00 a.m. - 11:50 a.m. MSSA 70200 Intro to Statistical Analysis Josie Akosa	10:00 a.m. - 11:50 a.m. MSSA 70240 Data Management Yoon Son	10:00 a.m. - 11:50 a.m. MSSA 70200 Intro to Statistical Analysis Josie Akosa	10:00 a.m. - 11:50 a.m. MSSA 70240 Data Management Yoon Son	
Summer 2023 Course List	Course Number	Course Title	Instructor	Credits
	MSSA 70200	Intro to Statistical Analysis	Akosa, Josie	2 Credits
	MSSA 70240	Data Management	Son, Yoon	2 Credits
August 21, 2023 Fall Classes Begin				
Notes: Schedule subject to change				

# Grow Irish

## MSBA-SA Careers in Sports Immersion

- Three days at end of fall semester
  - Dec 5-7, 2023
- Sports Industry focused in Chicago
- Synthesize and apply what you have learned working on “hackathon-style” projects for two different sports organizations.

More information coming your way soon!

# NOW IRISH<sup>☘</sup> Schedule (Wednesday)

Date	Attire	Time	Event/Session	Location	Speakers/Programming	
Wednesday, June 7	Casual	10:45 a.m. - 11:30 a.m.	Check-in	ND Stadium / South Concourse	Stephanie Brown, Associate Director of Admissions   Hermalena Powell, Assistant Director of Student Services	
		11:30 a.m. - 1:00 p.m.	Lunch & Academic Director Presentations/Student Intros	ND Stadium eastside / South Landing & Downes Club on 7th floor of Corbett Hall	Brandon Erlacher, MSBA-SA Academic Director and Assistant Teaching Professor of IT, Analytics, and Operations   Stephanie Brown, Associate Director of Admissions   Leigh Wojtkiewicz, Chief Data & Insights Officer at WMT	
		1:15 p.m. - 1:45 p.m.	Mendoza Graduate Programs Welcome	Mendoza Auditorium	Dean Martijn Cremers, Martin J. Gillen Dean and Bernard J. Hank Professor of Finance   Craig Crossland, Sr. Associate Dean for Academic Programs and Professor of Management & Organization   Maria Stutsman y Marquez, Director of Admissions	
		1:45 p.m. - 2:30 p.m.	Tender, Strong, and True Leadership	Mendoza Auditorium	Chris Adkins, Associate Teaching Professor, Management & Organization and Academic Director of Leadership Development	
		15 min Break				
		2:45 p.m. - 3:30 p.m.	Owning Your Experience	Mendoza Auditorium	Christine Gramhofer, Director of Student Services   Hermalena Powell, Assistant Director of Student Services	
		3:30 p.m. - 4:30 p.m.	Belonging @ Mendoza	Mendoza Auditorium	Kristen Collett-Schmitt, Associate Dean for Innovation and Inclusion, and Associate Teaching Professor of Finance	
		4:30 p.m. - 5:30 p.m.	Campus Tour	Pick up at Mendoza		
5:30 p.m. - 7:00 p.m.	NowIrish Opening Picnic	Library Lawn				

# NOW IRISH<sup>☘</sup> Schedule (Thursday & Friday)

Date		Time	Event/Session	Location	Speakers/Programming
Thursday, June 8	Casual	9:00 a.m. - 9:30 a.m.	Intro to Grow Irish	Stayer Commons C	Megan Piersma, Director of Experiential Learning   continental breakfast of coffee and bagels
		9:30 a.m. - 12:00 p.m.	Fundamentals of Computing Workshop	Stayer Commons C	Brandon Erlacher, MSBA-SA Academic Director and Assistant Teaching Professor of IT, Analytics, and Operations
		12:10 p.m. - 1:00 p.m.	Lunch with Faculty	Club Naimoli	Joyce Center overlooking Purcell Pavilion
		1:10 p.m. - 2:00 p.m.	Getting to Know You Game	Mendoza 160	Hermalena Powell, Assistant Director of Student Services
		2:00 p.m. - 2:30 p.m.	Intro to Forever Irish	Mendoza 160	Ryan Retartha, Director of Alumni Relations
Date		Time	Event/Session	Location	Speakers/Programming
Friday, June 9	Business	8:30 a.m. - 9:15 a.m.	Professional Headshots	Mendoza 2nd/3rd floor	Coffee in specialized masters lounge
		9:15 a.m. - 9:30 a.m.	Group Photo	Mendoza Courtyard	
	Casual	9:30 a.m. - 11:25 a.m.	Fundamentals Computing Workshop	Stayer Commons C	Brandon Erlacher, MSBA-SA Academic Director and Assistant Teaching Professor of IT, Analytics, and Operations
		11:35 a.m. - 12:20 p.m.	Lunch	Eck Center	
		12:30 p.m. - 3:30 p.m.	Career Development Workshop	Mendoza 160	Lindsey McIntyre, Associate Director of Career Development Claire VeNard, Sr Associate Director Strategic Initiatives and Athletics Director
		5 min Break			
		3:35 p.m. - 4 p.m.	Mendoza Clubs	Mendoza 160	Hermalena Powell, Assistant Director of Student Services
		4:10 p.m. - 6 p.m.	NowIrish Closing Celebration	Heritage Hall at Joyce Center	Nick Farmer, Sr Associate Director and MGP Recruitment & Enrollment

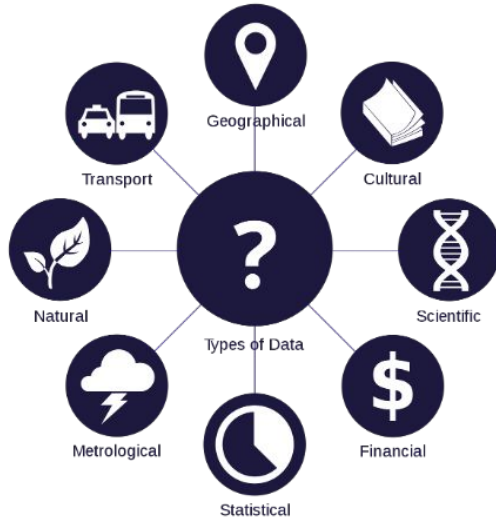




Business analytics serves as the bridge between the worlds of data science and the business.

# Three Converging Trends

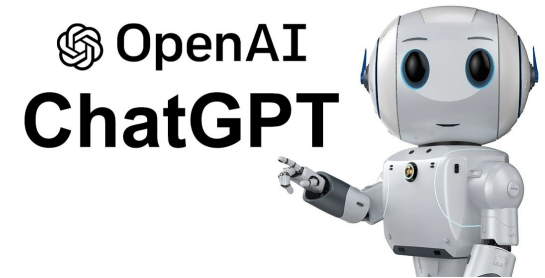
Proliferation of Data



Cheap Storage & “Unlimited”  
Computational Resources

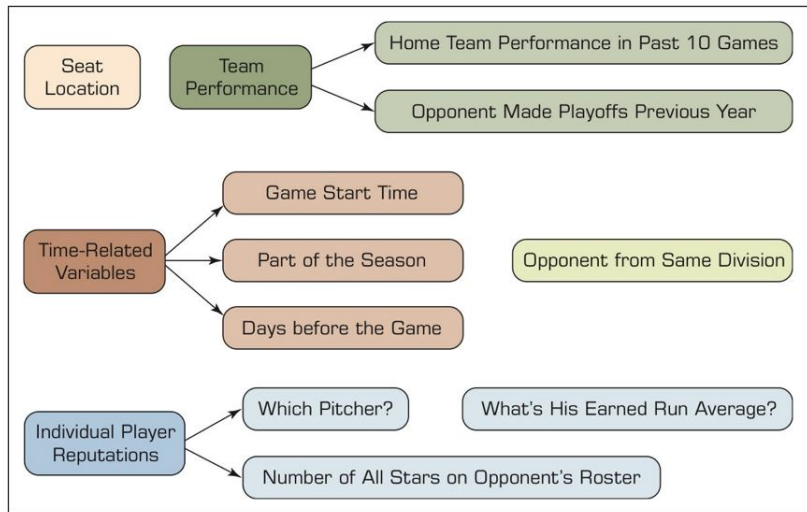


AI, ML & Natural Language  
Processing



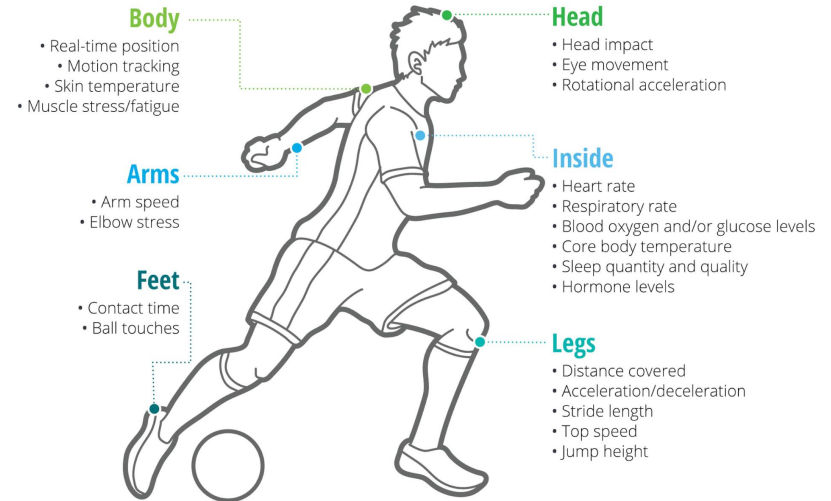
# Systems & Sensor Data in Sports Analytics

## Front of House Data for Dynamic Pricing Model



**FIGURE 1.2** Dynamic Pricing Previous Work—Major League Baseball. Source: Adapted from C. Kemper and C. Breuer, "How Efficient is Dynamic Pricing for Sports Events? Designing a Dynamic Pricing Model for Bayern Munich", *Intl. Journal of Sports Finance*, 11, pp. 4-25, 2016.

## Sensor Data

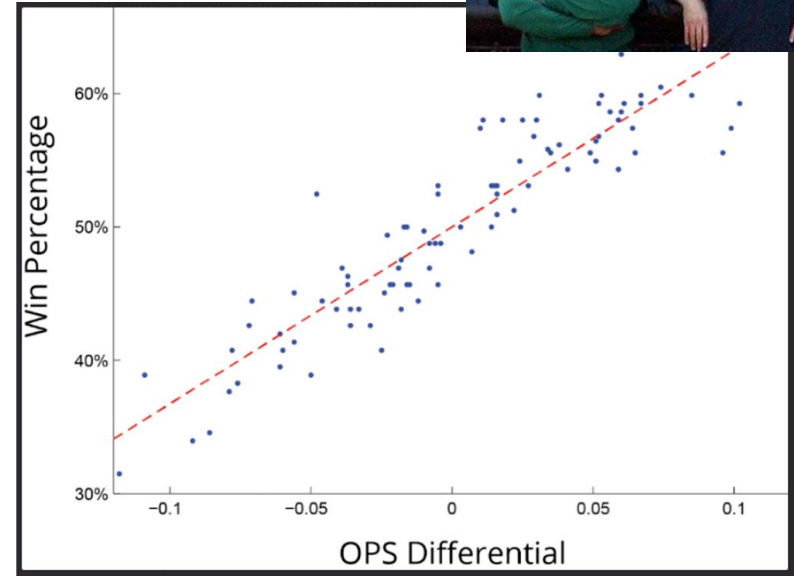


Note: This list is not exhaustive.  
Source: Deloitte analysis.

# Sports Analytics Early Influence

The **collective wisdom** of baseball insiders (including players, managers, coaches, scouts, and the front office) over the past century was outdated, subjective, and often flawed. Oakland used predictive analytics to gain a competitive advantage.

- Offline analysis
- Predictions
- New KPIs



*One of the most famous examples of exploring data relationships was highlighted in the film **Moneyball**. Some surprising factors were strongly correlated with a team's win percentage. One of these was OPS (on-base plus slugging). This adds together a player's on-base percentage, the percentage of time a player gets on base and the average number of bases a player reaches when they come to the plate (slugging).*



# Evolving Sports Analytics

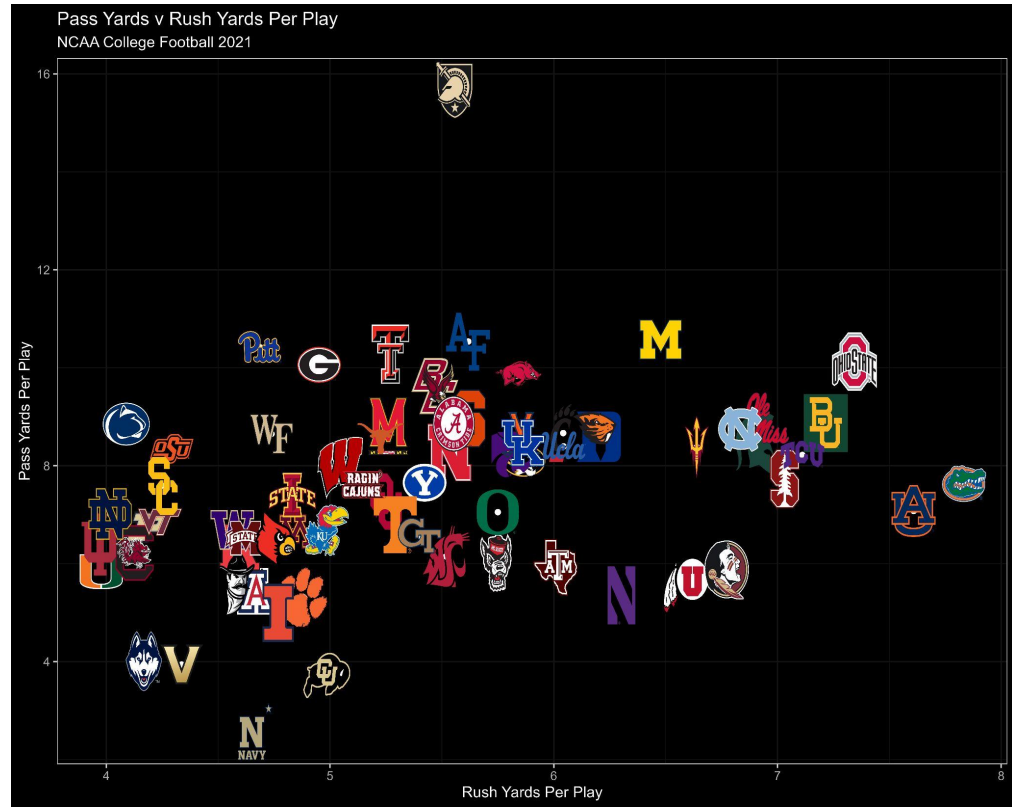
NBA Houston Rockets



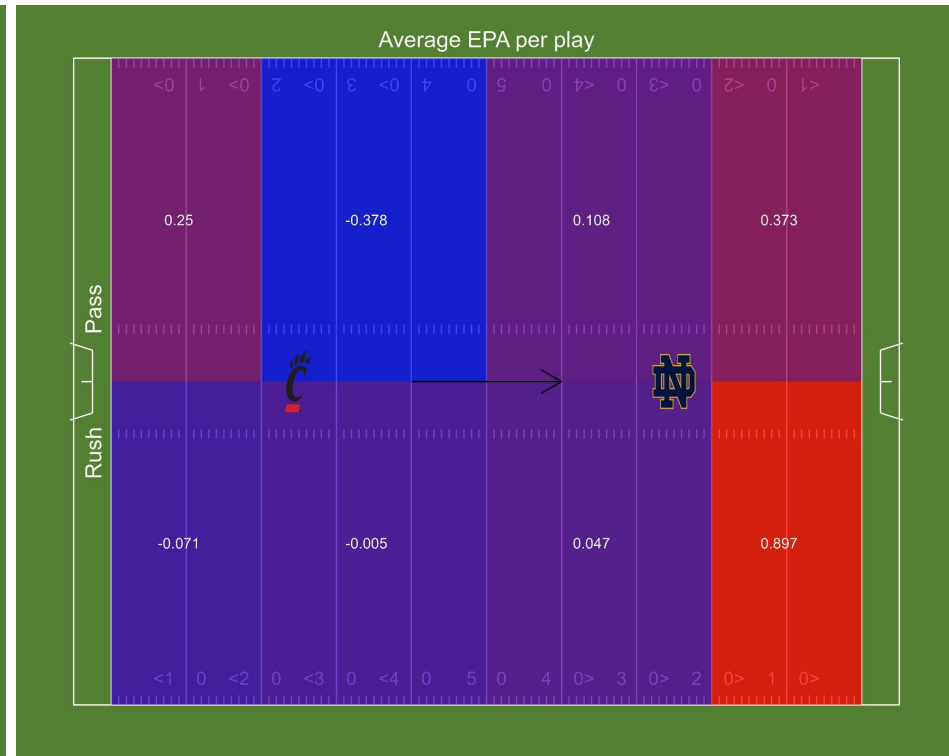
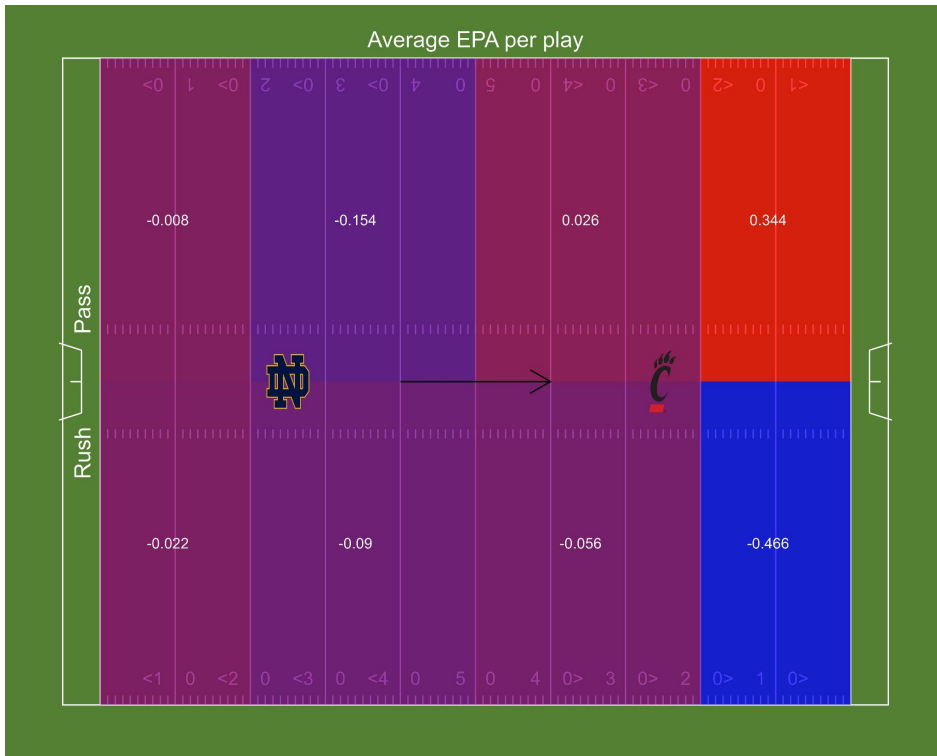
# Analytics in Practice

A lot of analysis previously was done using box score statistics, such as looking at **rush and pass yards per play**.

However, this can be a misleading statistic and now we have far more advanced methods we can use to measure team strengths and weaknesses such as **Expected Points Added**.



# Analytics in Practice



# Human Performance

One of the fastest growing areas of sports analytics:

- How can we reduce the number of injuries on our team?
- How can we ensure peak physical readiness for competition?
- How can we ensure optimal player development?





# Measuring Human Performance

For measuring fatigue and physical status we can make use of the new advancements monitoring technology:

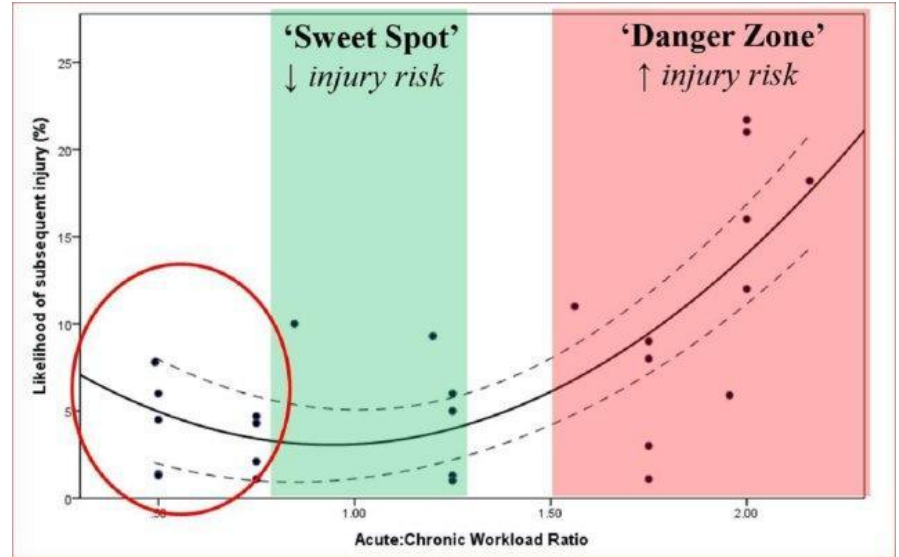
- **GPS Tracking** - Measure a players on field exertion
- **Sleep Tracking** - For a players level of tiredness
- **Strength and Imbalance Tracking** - Allows a measure of a players physical capacity and muscle imbalances
- **Movement tracking** - Allows a measure of a players range of motion



# Focusing on the Individual

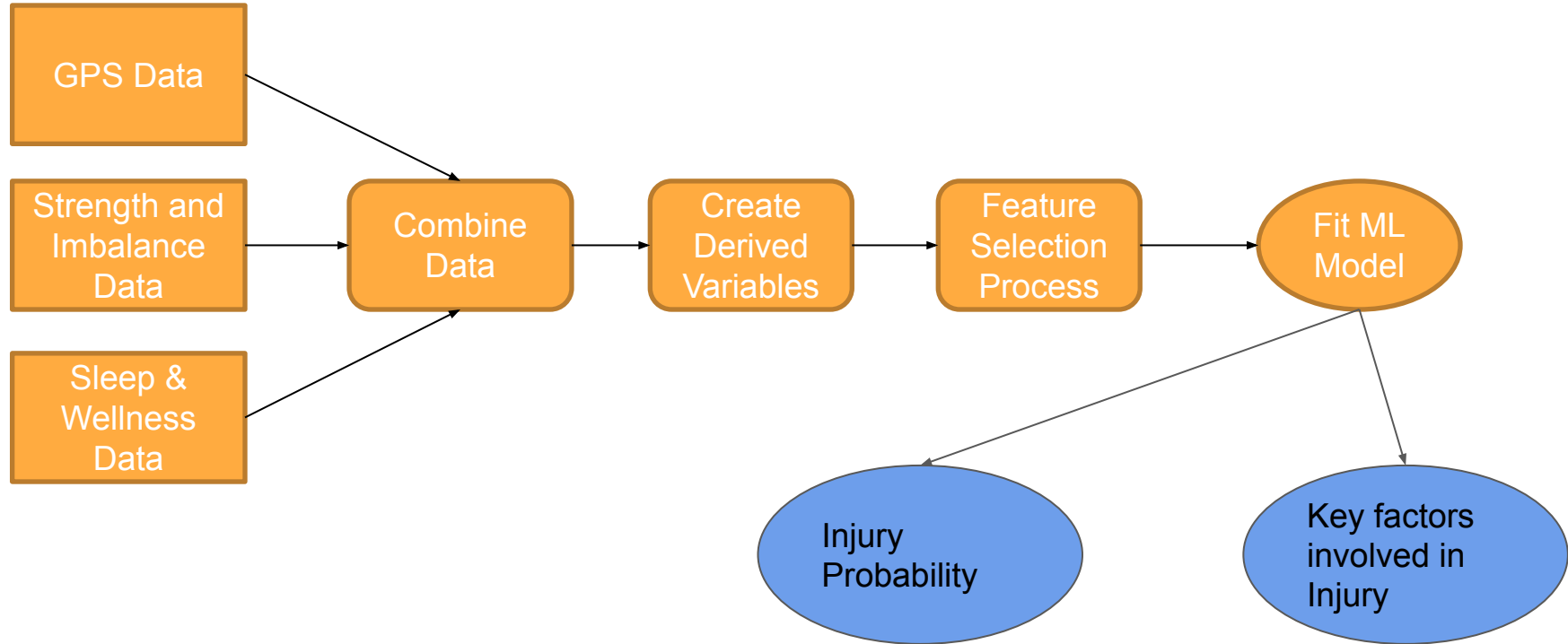
This requires that the data be considered at an individual level and changes how the questions are posed:

- How has a player's total workload changed this week compared to what they did on average in the last month?



Gabbett, T (2017): Advanced Strength and Conditioning

# Injury Modeling



# MSBA in Sports Analytics

## Program Objectives

1. Convert real world problems, sports and business, into analytical problems
2. Collect and structure data for analysis
3. Devise and implement your own analytics pipeline and process
4. Apply different analytical methods to real data
5. Utilize industry leading tools
6. Interpret, visualize and communicate the results of analysis

# Wisdom from those that have done this before...

1. Once in a lifetime opportunity — be present.
  - a. In a short 11 months, you will be walking across the stage to receive your diploma
  - b. Build relationships
  - c. Lean in and learn new knowledge and skills
2. Leverage this experience and Notre Dame to enhance your brand **now**.
  - a. Journal, blog, be active on social
  - b. Document projects
  - c. Build your brand
3. Ask for help.
4. It is worth putting the effort in early so you can enjoy the cool things we get to do later.



# Guest Speaker

**WMT** — Chief Data & Insights Officer

**Notre Dame Athletics** — Associate Athletic Director

**Pac-12 Networks** — Business Analytics & Data

**Paciolan** — Business Intelligence & Analytics



**Leigh Wojtkiewicz**

Chief Data & Insights Officer  
WMT

An aerial photograph of the University of Notre Dame campus. The image shows a large, historic building complex with a prominent central dome and a tall, Gothic-style spire. The campus is surrounded by lush green trees, and a river flows through the scene. In the background, more campus buildings are visible on a hillside. The overall atmosphere is serene and academic.

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